



Introduction letter

PV Trucking Austalia

Followmont

In Q4-2020 we can commence construction of 6x solar farms to act as 'filling stations' for a fleet of 50x Tesla SEMI trucks.

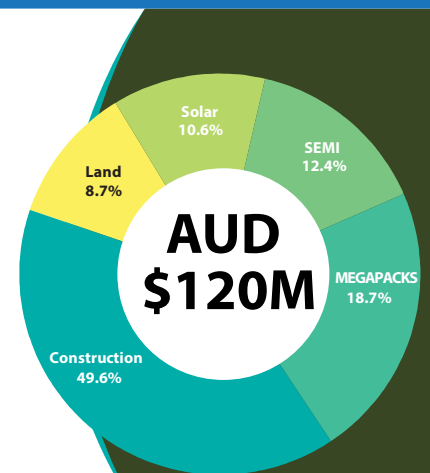
The **Tesla SEMI will be on the roads by Q2-2021.**

As the battery size/capacity in the Tesla SEMI is **10x what is in a normal road Battery Electric Vehicle (BEV Car)** - there are no fast charging systems ready to make them function in Australia, thus, we must build out the charging systems ASAP to be able to utilize this MUCH CHEAPER transportation solution.

With **80% QLD GOV COVID stimulus funding (\$96M AUD)**, only \$6M would be required from **Followmont (referred to as 'the shipping partner')** in the **8 page supporting booklet, PV Trucking Australia.**

Followmont will then only need to pay in the exact value of the "fuel saved" for the initial fleet of **50x trucks** (as all energy to power them will be 100% free from the sun).

Followmont will immediately benefit from **90% lower running costs** in terms of mechanical and maintenance of a BEV.



The key factor to why **NOW is the best time** is to: **'becoming the market leader'** - the company that builds and owns the charging systems will benefit most from the BEV conversion of trucking.

All other shipping operators will need to buy their charging-energy from the 'owners' of the charge systems for **'at or above' grid value**, ensuring a much faster pay-back time on the capital investment than would be typical from any 'on-grid' solar farm project.

The **'grid' retail value of 1kWh of energy is \$0.22**, the value that an 'on-grid' solar farm gets to sell to the grid is typically \$0.04~\$0.08 - ie. 90-150% of what a coal-fired plant would sell its produced energy to the grid for.

The positioning of the planned initial 6x farms [Charging station/sites] is every 400KM - to link:

QLD-Harvey-Bay to Sydney, Canberra, Armidale and Melbourne

- covering more than 70% of the road freight runs in Australia.

